

Company Overview:

Products, Services and Capabilities



Our Customers Require High Performance Chemicals and Secondary Containment to Maximize Uptime



Greenwell Energy Solutions is an independent specialty supplier delivering proprietary-blended chemicals and custom-designed containment solutions for the upstream energy industry.

- Solutions for drilling, completion and production phases
- Highly effective chemicals proven by well-site data
- Environmentally friendly and 'green' products
- Secondary containment for localized area to comprehensive sites
- Extensively trained personnel with ongoing QHS&E education

Dependable Solutions Enable Focus on Well Completion & Optimization



Highly
Effective



QHS&E
Emphasis



Environmentally
Friendly



Economic
Efficient

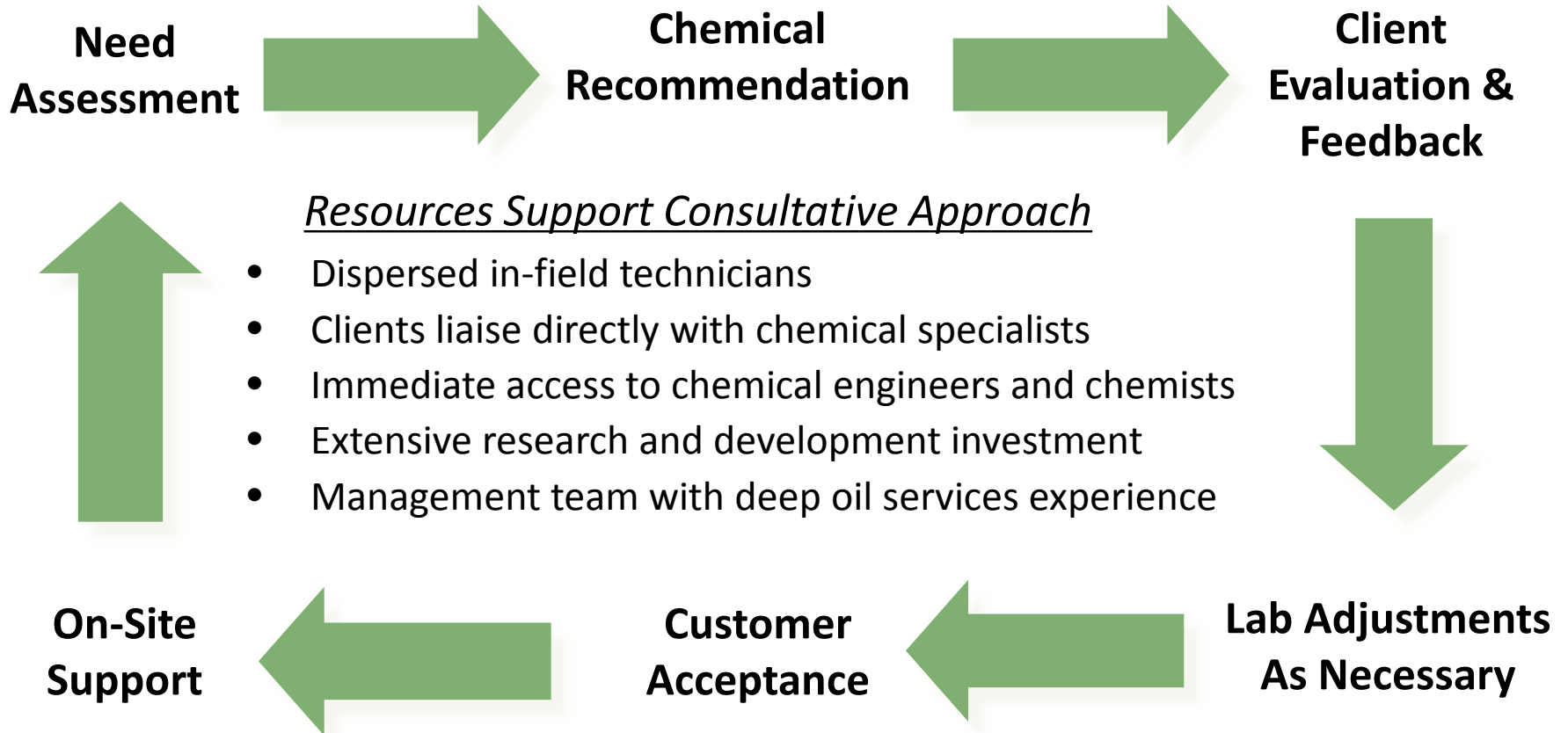
- Decrease drilling cycle with time-tested chemicals
- Achieve consistent and reliable results
- Extend machinery and component life

- Support zero incidents
- Enable reliance on in-house safety expertise
- Fulfill supplier requirements for safety

- Minimize land and sea impact
- Improve community image
- Comply with changing regulations

- Lower costs with less required chemicals
- Eliminate costly spill clean-ups
- Decrease drilling and mobilization time

Greenwell Partners with Customers Each Step of the Well Cycle



QHS&E is Fundamental to Greenwell's Business



Ongoing Training Based on Industry Best Practices for Health and Safety



Greenwell Facilities to Customer Site Focus

Greenwell Locations

- Materials Training Certificates
- Safe Handling Exercises
- H2S Training
- Safety Meetings

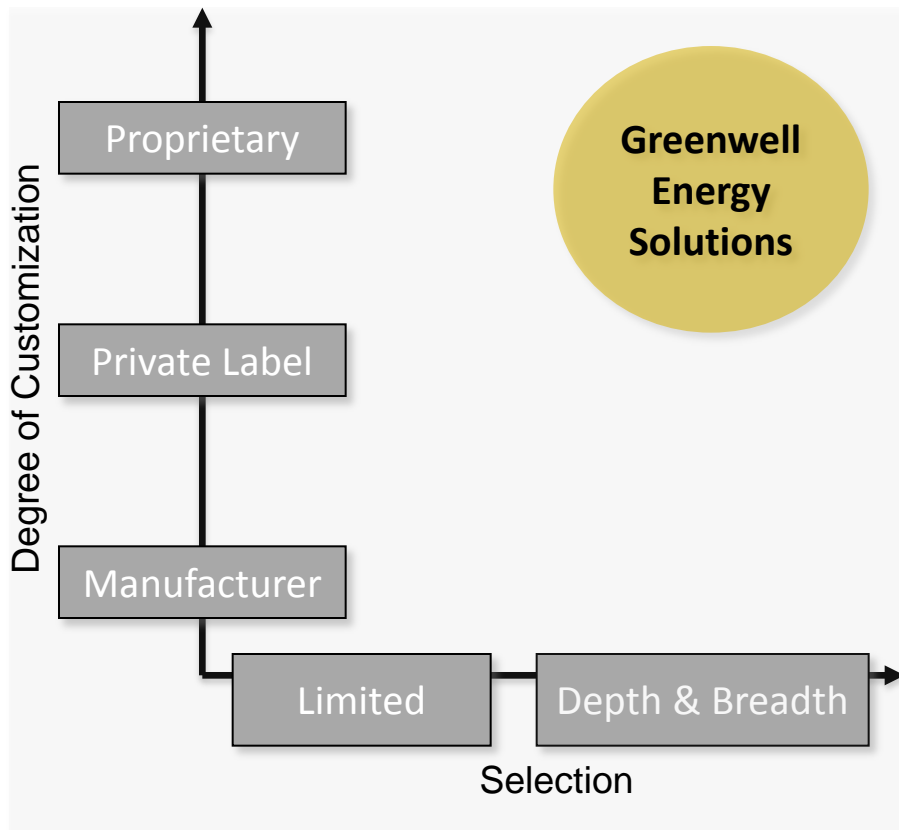
Industry

- SafeLand & SafeGulf
- HAZWOPER
- ISNetwork
- CPR & First Aid

Well Site

- Project-Specific Site Safety Plans
- Emergency Protocols
- 24 Hour Greenwell Hotline

Greenwell's Model Provides Customers with the Right Chemical in Each and Every Situation



- Cost Effective: Chemical works correctly first time with consultative approach
- Extensive Selection: Fulfills needs for complete drilling cycle
- Chemical Agnostic: Customers' interests always top priority
- Unbiased Results: Extensive testing with partner and third-party labs
- Proven Formulas: Thresholds exceed competitor offerings in 'blind' tests

Greenwell's Chemical Portfolio Supports the Complete Drilling Cycle



Custom-Blended Solutions	Drilling	Completion	Production	Intervention
Environmental Remediation & Protection: Green Line	✓	✓	✓	✓
Friction Reducers: Wet Frog™ Line	✓	✓		✓
Inhibitors: SWAT Line		✓	✓	✓
Lubricants: Quick Line	✓	✓		✓
Mud Additives: Opti Line	✓			✓
Stimulation: Terminator Line	✓	✓	✓	
Viscosifiers: Well Snot™ Line	✓	✓		✓

Greenwell also provides a comprehensive set of commodity chemicals.

Secondary Containment Decreases Site Clean-Up and Rig Mobilization Time



Containment Services

- **Custom-Fit:** Size, Shape, Material & Volume Held
- **Product Breadth:** Supports Stationary and Vibrating/Mobile Equipment
- **Lifecycle Management:** Site Survey, Custom-Designed Solution, Installation, Service & Maintenance, Replacement of Worn Containment
- **Design Thresholds:** Built to Exceed Industry and Environmental Standards
- **Site Coverage:** Designed for Individual Locations or Comprehensive Drill Sites
- **Waste Clean-Up:** End-To-End Services for Accidental Spills and Contaminations

Protected Equipment



- Drilling equipment
- Ancillary tools

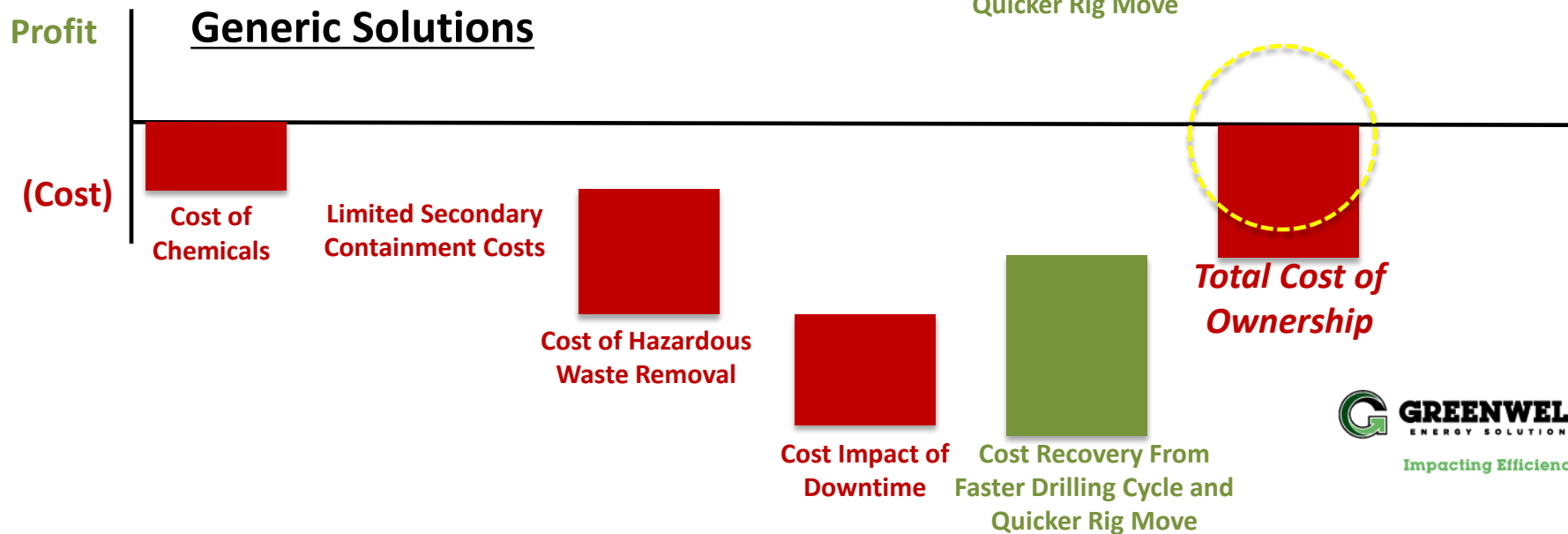
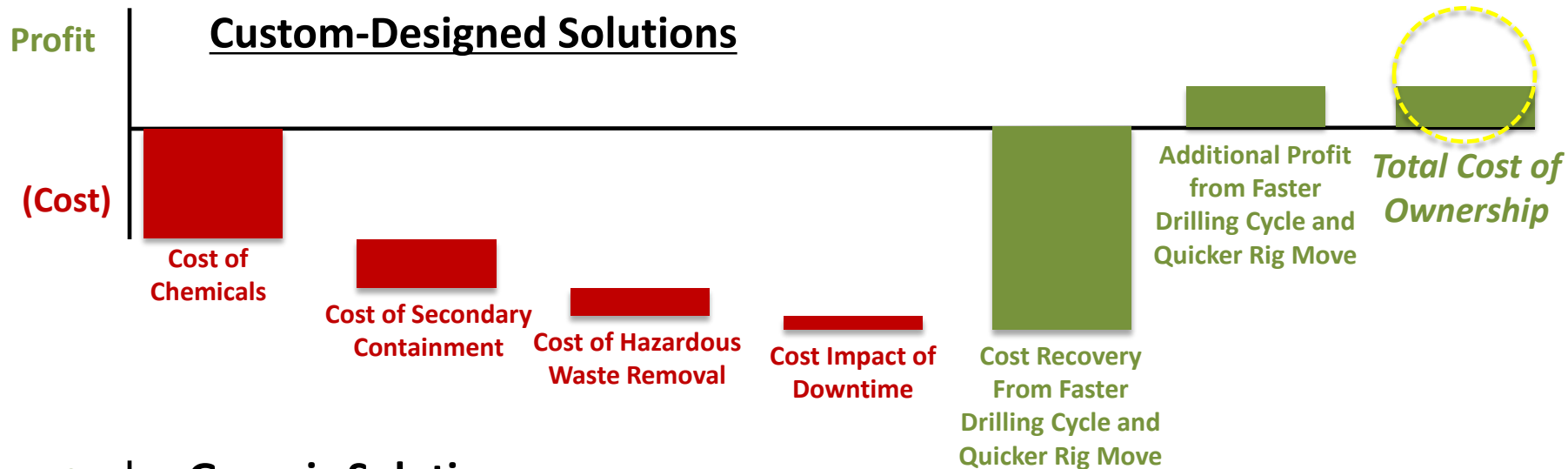


- Pumps
- Pipes
- Hoses



- Tanks
- Containers

Greenwell's Custom-Designed Chemicals and Secondary Containment Reduce Total Well-Site Costs



Case Study: Greenwell's Secondary Containment Significantly Reduces Site Clean-Up Costs



- **Requirements**

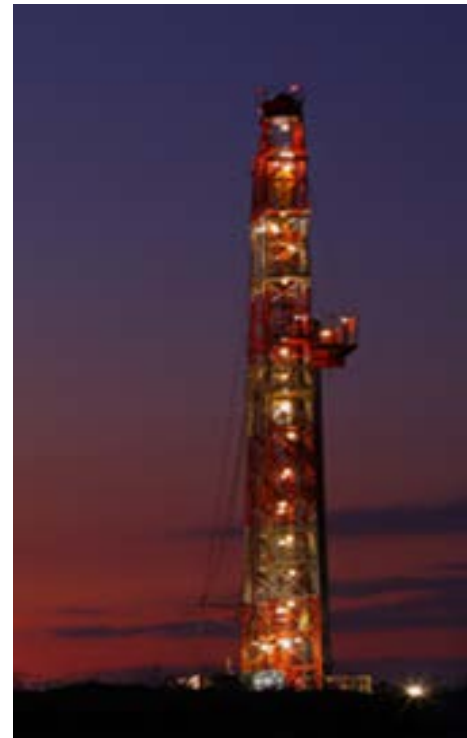
- Provide containment for oil-based mud systems and cuttings removal process
- Ensure durable containment, appropriately sized and installed
- Make safety and environmental concerns number one priority
- Respond quickly to job inquiry

- **Greenwell Solution**

- Containment delivered for: 15 x 175 ft shakers and half rounds / 65 ft by 55 ft frac tank / 12 x 12 transfer pump
- Make regular site visits, ensuring integrity of liners and walls
- Check frequently with operator for needs, concerns and questions
- Quick call out—within 12 hours of initial inquiry solution custom-designed and installed

- **Results**

- Decreased number of truck loads of hazardous wastes from 20 to 2 → a reduction of 90%
- Reduced downtime for rig move
- Supported more environmentally-friendly drilling: less hazardous waste and contaminated material touching the ground



Why Customers Partner with Greenwell



- > Proprietary-Blended Chemicals
- > Products Proven Via Extensive Testing
- > Environmentally-Responsible Solutions
- > Consultative Approach for Best Outcomes
- > Trusted Industry Partner

ETS OILFIELD SERVICES, L.P.
OIL & GAS WELL COMPLETION SERVICES

PXP

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